

# Leaders see big opportunities in innovation, but are unsure how to seize them

Innovation is 84% important to growth strategy

Satisfied with 6 innovation performance

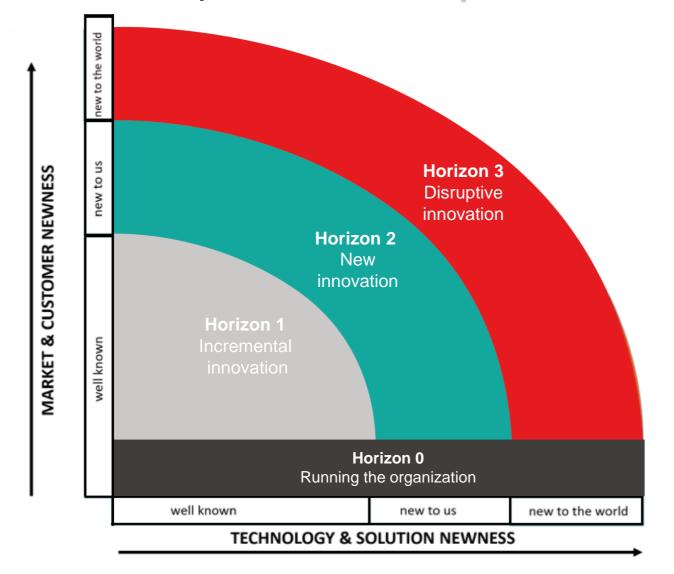
Have the expertise, 21% resources, and commitment to persue new growth successfully



## 3 horizons of innovating



#### Best-suited partners: Companies Startups Academia



**Resource Allocation** Rule of thumb (VS long term revenue impact)

**10%** Transformational (70%)

**20%** Adjacent (20%)

**70%** Core (10%)

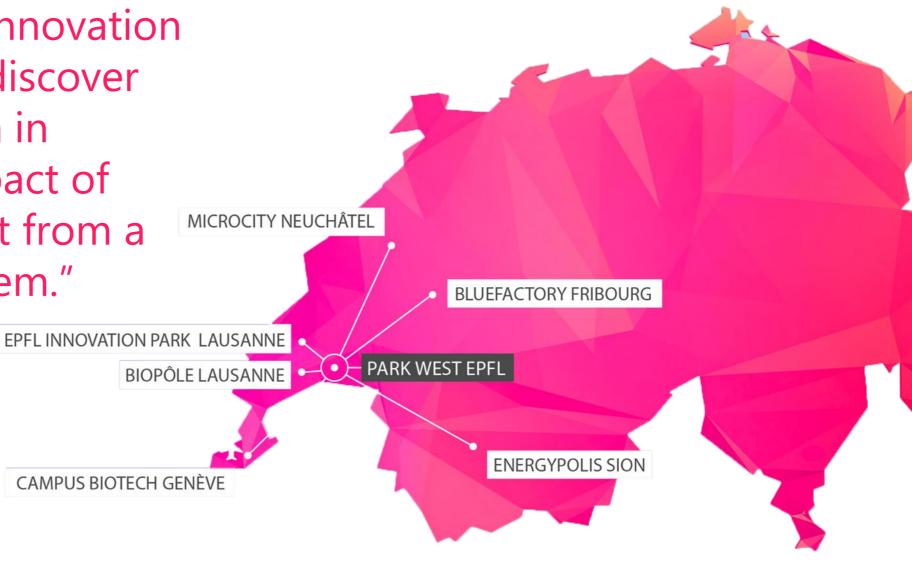








"AIC is your tailor-made innovation soft landing program to discover the potential of academia in innovation, maximize impact of opportunities, and benefit from a vibrant & unique ecosystem."





## What the program offers:





Partner with other corporates and SMEs



Partner with startups



Launch innovation projects with academia



Test talents and ideas

+ Benefit from financial & governmental support of Switzerland's Unique Business Environment

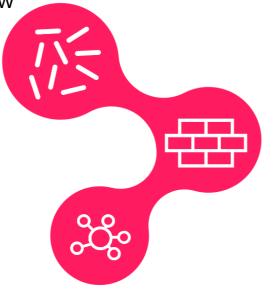


## A tailor-made program to



#### **STRUCTURE**

Discussions & workshops on how to innovate with academia



#### **BUILD**

Personalized support in open innovation strategy planning

### **CONNECT**

Inspiring seminars, events & demos to learn about Western Switzerland & networking opportunities on the 6 SIP WEST Innovation Parks



## What is included:



- ✓ A physical desk on a shared space within our innovation Parks, no need to setup a legal entity in Switzerland
- ✓ Workshops on how to Innovate with academia
- ✓ A personalized support in open innovation strategy planning
- ✓ Launch of partnership projects with EPFL and other academic institutions
- ✓ Events, presentations & demos to be inspired from SIP West EPFL research and technologies
- ✓ A dedicated Account management service



Price: CHF 1'500 per month

## Interested to know more?





#### Giovanni Porcellana

Business Developer
Switzerland Innovation
Park Network West EPFL
giovanni.porcellana@switzerland-innovation.com