



# KANO-MARADI | KANO-DUTSE RAILWAY LINE, NIGERIA

MATCHMAKING EVENT organized by SERV

Zurich, September 26, 2019



# PROJECT SUMMARY

**Type of Contract:** EPC

**Contract Value:** USD 1.88bn

**Design Period:** 1 year

**Construction Period:** Up to three years (36 months)

**Contracting Authority:** The Federal Ministry of Transportation

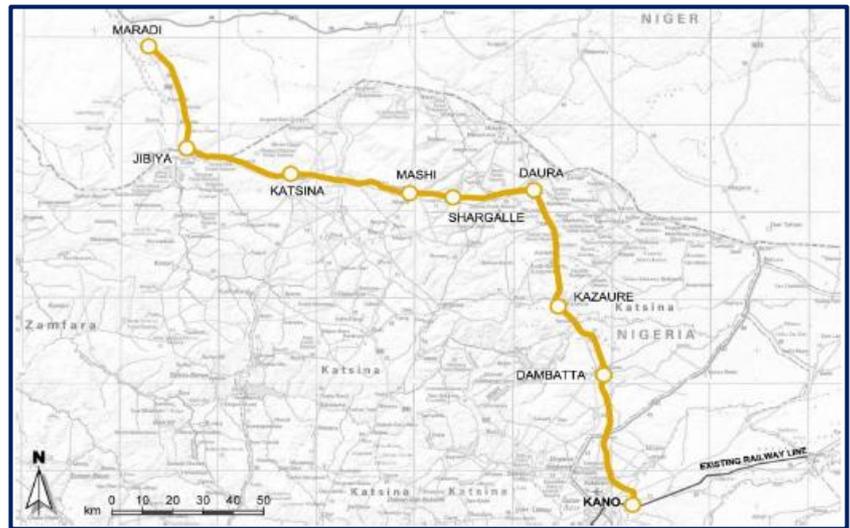
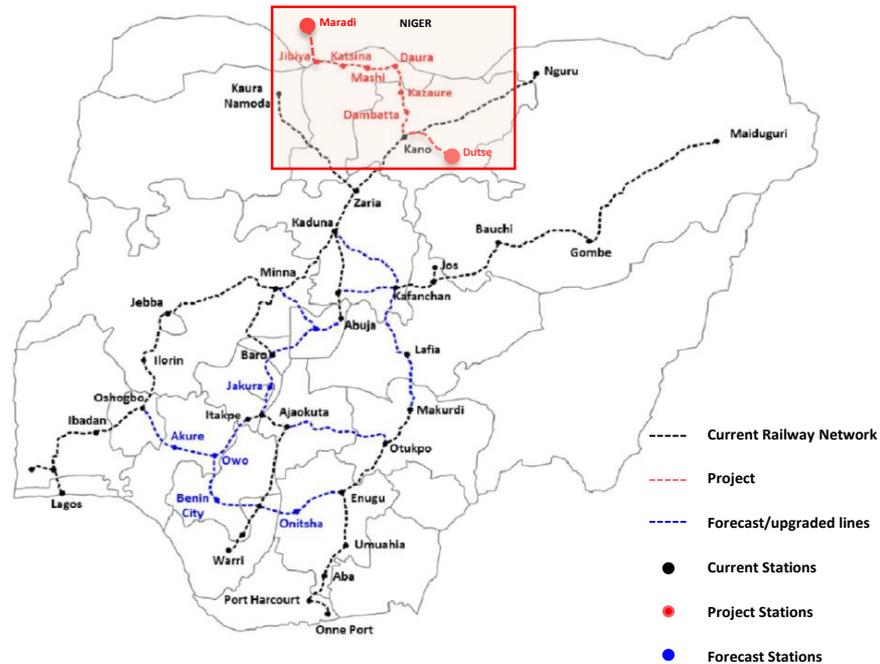
**Project Description:** The design and construction of a single track standard gauge rail line (with associated stations) between Kano to Maradi (284km) and a branch line between Kano to Dutse (93km).

**Gauge:** 1,435mm

**Borrower:** Federal Ministry of Finance of Nigeria

**Financing:** ECA-covered buyer credit a commercial loans

**Structuring & Financial Advisors:** KfW IPEX-Bank & Africa Finance Corporation (AFC)



# PROJECT LOCATION

*Nigeria is the largest economy in Africa - accounts for nearly 20% of continental GDP - and offers tremendous opportunities for business growth*

## NIGERIA

Federal Republic of Nigeria



**5.7%**

Average yearly GDP growth rate between 2006 and 2016



**Over 200 million population**

Africa's most populous country



**Africa's largest crude oil supplier**



**#1 farming output in Africa**

Rich agricultural sector that's responsible for 18% of the country's GDP and almost a third of employment.



# EPC CONTRACTOR

The project will be implemented by Mota-Engil Africa.



Mota-Engil is a company listed on the Euronext Lisbon, being part of the main stock index (PSI 20). Founded in 1946, today the Group is a Multinational with operations focused on construction and infrastructure management in the segments of engineering and construction, waste management, transport Concessions, energy and mining. As a leader in Portugal with a consolidated position in the Ranks of the 30<sup>th</sup> European Construction Groups, Mota-Engil is making its mark on 3 Continents and in 28 countries.

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|--|---|--|--|--|
| <b>WORLDWIDE TOP 100</b><br>#71 Global Powers of Construction 2018<br><b>Deloitte.</b> | <b>EUROPEAN TOP 30</b><br>#28 in the infrastructure sector 2018<br><b>THE TOP 250</b><br>TOP INTERNATIONAL CONTRACTORS OF THE WORLD | <b>LEADER IN PORTUGAL</b><br>in the infrastructure sector 2018<br><b>THE TOP 250</b><br>TOP INTERNATIONAL CONTRACTORS OF THE WORLD | <b>INTERNATIONAL CORPORATION OF THE YEAR</b><br>2018<br>AFRICA CEO FORUM Awards              |  |
|  | <b>10 MOST VALUABLE BRAND IN PORTUGAL</b><br>Brand Finance 2018<br><b>Brand Finance</b>   | <b>SUMA - TRUSTED BRAND</b><br>2018<br>  | <b>7<sup>th</sup> LARGEST CONSTRUCTION COMPANY</b><br>in Latin America 2018<br><b>CLA 50</b> | <b>MEXICO</b><br>Empresa Socialmente Responsable<br> |

|  |  |
|--|--|
| <b>Bloomberg</b><br><b>Mota-Engil Africa Eyes \$1.8 Billion Building Projects in Nigeria</b> | <b>Construction</b><br><b>Mota-Engil signs JV in Nigeria, lines up \$1.8bn of work</b> |
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# SOURCING

*Mota-Engil Africa is keen on engaging with Swiss suppliers that may support this major turnkey project in various fronts*



The design and construction of a single track standard gauge rail line (with associated stations) between Kano to Maradi (284km) and a branch line between Kano to Dutse (93km), will be performed under an EPC contract.



The scope include: Track Works, Signaling and Communication Works, Depot, Stations, Rolling Stock Facilities.



Mota-Engil Africa would like to connect with Swiss suppliers in the areas of: Rail-works Construction Equipment, Earth-works heavy construction equipment, materials, Services (including Subcontractors), signaling, communication , electrical components, etc.

we move worlds



MOTAENGL

## AFRICA

[www.africa.mota-engil.com](http://www.africa.mota-engil.com)

### ANGOLA

Rua Joaquim Cordeiro da Mata,  
nº 61-63  
Bairro da Maianga  
Luanda - Angola

### MOZAMBIQUE

Edifício Millennium Park  
Av. Vladimir Lenine,  
nº 179, 14º/15º andar  
2284 Maputo  
Mozambique

### MALAWI

Nasra House – City Centre  
P.O. Box 31379  
Lilongwe 3 - Malawi

### SOUTH AFRICA

66 Wierda Road East  
Sandton 2146  
Johannesburg  
South Africa

### CAPE VERDE

Rua S. Vicente, nº 63, 1º andar  
Palmarejo 721  
Plateau  
Praia  
Cape Verde

### SÃO TOMÉ AND PRÍNCIPE

Av. Marginal 12 de Julho, nº 1011  
C.P. 167 São Tomé  
São Tomé and Príncipe

### ZAMBIA

DG Office Park  
1 Chila Road  
Kabulonga  
P.O. Box: 320337 Woodlands  
Lusaka - Zambia

### ZIMBABWE

7, Routledge Street  
Milton Park  
Harare  
Zimbabwe

### UGANDA

4, Upper Kololo Terrace  
P.O. Box 8453  
Kololo, Kampala  
Uganda

### RWANDA

KG 415 Avenue,  
Gate nº6, Gacuriro  
P.O Box 2179  
Kigali  
Rwanda

### GUINEA CONAKRY

Pont Kaporo,  
Quartier Nongo  
Commune de Ratoma  
BP: 3273  
Conakry (Guiné)

### IVORY COAST

Rue de la Cannebière, Cocody  
Danga Résidence Santa Maria  
4 éme étage 01 B.P. 7361 ABJ 01  
Côte d'Ivoire

