

Special offer for **SWISS** Pavilion participants  
at Trade Fairs in Dubai

# BUSINESS CONTACTS



OFFICIAL PROGRAM

# Improve your outcome

**Make the best out of your participation at the Swiss Pavilion during one of the following fairs in Dubai:**

- **Big5 2017**
- **Gulfood Manufacturing 2017**
- **Gulfood 2018**
- **Arab Health 2018**

**Select potential business contacts and find answers on your market questions.**

## **TAILOR MADE SERVICES**

Switzerland Global Enterprise (S-GE) and Swiss Business Hub Middle East in Dubai (SBH) offer you additional, trade fair tailor made services to improve the outcome of your presence at fairs in Dubai.

Profit from our support to add your fair participation with some selected market information and qualified contacts who might help you to build a sustainable base for long time success in the middle east.

Please note that this offer is only for participants at the **SWISS** Pavilion at Big5 2017, Gulfood Manufacturing 2017, Gulfood 2018, Arab Health 2018.

This offer is valid 6 months before begin of the trade show until 4 weeks after closing date of the trade show. All offered services are designed for the GCC (Gulf Cooperation Council) region.

Do you have additional or other requirements? Profit from individual free consulting meetings with us:

### **In Zurich:**

Ruedi Büchi, Senior Consultant Middle East, rbuechi@s-ge.com

### **In Dubai:**

Lamia Damerje, Trade Advisor UAE and Oman from Swiss Business Hub Middle East, lamia.damerje@eda.admin.ch

## **CONTACT**



### **Ruedi Büchi**

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### **Lamia Damerje**

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Swiss Business Hub Middle East  
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### **BUSINESS CONTACTS (SHORT LIST)**

For United Arab Emirates only, (focus on Dubai and Abu Dhabi).

Are you looking for selected business contacts? We evaluate contacts for you whether these are possible distribution partners, experts or customers.

- On the base of your desired profile, we select 3 - 6 potential contacts in UAE
- You will receive contact data which contain full address and contact person
- You will receive a short description of the companies

Note: Meetings will not be organized nor accompanied by Swiss Business Hub Middle East

### **Exclusive price for S-GE members**

**CHF 2'630. – (Non-members: CHF 3'100.–)**

**Delivery time: 12 weeks**



### **MARKET SPOT (MARKET FLASH «LIGHT»)**

For one selected GCC – Country out of the following: UAE, KSA, Qatar, Kuwait, Oman and Bahrain.

Do you have open questions in view of your market understanding? We check on your questions with experts in the region.

- You tell us your 3 – 4 questions on one GCC-Market
- We will answer these questions on base of our research and expert interviews
- You will receive a short summary with our key findings

### **Exclusive price for S-GE members**

**CHF 3'350. – (Non-members: CHF 3'950.–)**

**Delivery time: 10 weeks**

**MORE INFORMATION**

**[www.s-ge.com](http://www.s-ge.com)**



# Registration

**BUSINESS CONTACTS**

**MARKET SPOT: COUNTRY** \_\_\_\_\_

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|           |           |
|-----------|-----------|
| Company:  | Contact:  |
| Address:  | Function: |
| Zip/City: | Phone:    |
| Website:  | E-Mail:   |

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## **MEMBERSHIP S-GE**

We would like to become member of S-GE. Please send us the documentation.

## **TERMS AND CONDITIONS**

Payment            50% down payment due immediately upon receipt of order confirmation.  
                         50% balance 30 days net from the final invoice date.

Prices                excl. VAT; Prices are subject to change.

Confidentiality    S-GE guarantees that it will handle all documents and information received from its clients for the purposes of executing its project in strict confidence.

The undersigned company confirms that it has read and accepted the General Terms and Conditions of S-GE, which are published and can be viewed at [www.s-ge.com/terms](http://www.s-ge.com/terms). The undersigned company acknowledges that the aforementioned General Terms and Conditions are an integral part of this project.

## **DATE / SIGNATURE**

Place/Date: \_\_\_\_\_ Stamp/Signature: \_\_\_\_\_

Please return the form to: [nallawalla@s-ge.com](mailto:nallawalla@s-ge.com)

## Contact

[s-ge.com/exporthelp](https://s-ge.com/exporthelp)

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