

SWITZERLAND GLOBAL ENTERPRISE
STAMPFENBACHSTRASSE 85 - CH-8006 ZURICH

**Next SWISS Pavilion:
Please register until
latest 24. Feb, 2019**

Your contact

Beat Kuster
bkuster@s-ge.com
Direct +41 44 365 54 45

Zurich, 26.11.2018

Offer

Target Country France (with international companies)

Services Swiss Pavilion @ Viva Technology 2019, Paris

In Co-Operation with:



Schweizerische Eidgenossenschaft
Confédération suisse
Confederazione Svizzera
Confederaziun svizra

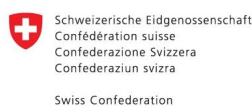
Swiss Confederation



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Co-Organizers:



1. Introduction

www.vivatechnology.com



VIVA MAY 16-18
2019 PARIS
TECHNOLOGY

Viva Tech (Paris, May 16-18, 2019) is the world's rendezvous for startups and leaders to celebrate innovation together.

Fact & Figures from 2018

Over 100'500 visitors attended Viva Technology 2018 over three days, and met with 9'000 startups, **1'900 investors**, **1'900 Journalists** and thousands of executives from around the world of total 125 countries. **500 speakers** with names like Satya

Nadella (Microsoft), Ginni Rometty (IBM), Mark Zuckerberg (Facebook), Dara Khosrowshahi (Uber) shared their vision on the impact of digital on the world's economies and societies. Cutting edge robots, drones, amazing VR demos and much more enable our visitors to step into the future.

Viva Tech bring together **big companies and startups** who co-create best solutions to challenges facing business and society. The hall of Tech, a living display of premieres, global launches and showcases, welcome guests into the celebration. It gives way to a central arena featuring **drone battles and robotics**, a sparkling musical setlist of the brightest new talent, today's most advanced **VR** (Virtual Reality) /**AR** (Augmented Reality) and **AI** (Artificial Intelligence) and more experiences.

Presence is large: International groups - Investors - Companies looking for innovation - Local authorities.

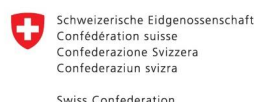


You also can join at [Challenges and Pitch Contests](#)

Switzerland's first pavilions @ Vivatechnology 2018

Switzerland Global Enterprise (S-GE) did organize 'Swiss 4 tech' in co-operation with PRS 'The Swiss Volère' the first edition of SWISS Pavilion @ Vivatechnology 2018.

Co-Organizers:



2. Objective

Switzerland Global Enterprise (S-GE), in collaboration with Swiss Business Hub France and Swiss Embassy Paris and Presence Switzerland (PRS) will organize the second SWISS Pavilion @ Viva Technology 2019 in Paris (16-18 May).

Industries:

This area will serve as the meeting point for Swiss companies present at Viva Tech and will offer a better marketing platform for their products and solutions. Given the global scope of this event, it is necessary to offer greater visibility to Swiss companies active in innovations as

- | | |
|--|---|
| <input checked="" type="checkbox"/> Aeronautic & Space | <input checked="" type="checkbox"/> Agritech & Foodtech |
| <input checked="" type="checkbox"/> AI & Machine Learning | <input checked="" type="checkbox"/> AR & VR |
| <input checked="" type="checkbox"/> Automotive & Mobility | <input checked="" type="checkbox"/> B2B Services |
| <input checked="" type="checkbox"/> Blockchain | <input checked="" type="checkbox"/> Cleantech & Energy |
| <input checked="" type="checkbox"/> Connectivity & IT Services | <input checked="" type="checkbox"/> Cybersecurity |
| <input checked="" type="checkbox"/> Fintech | <input checked="" type="checkbox"/> Gaming |
| <input checked="" type="checkbox"/> Health & Wellbeing | <input checked="" type="checkbox"/> IoT & Big Data |
| <input checked="" type="checkbox"/> Robotics & Drones | <input checked="" type="checkbox"/> Smart cities |
| <input checked="" type="checkbox"/> | |

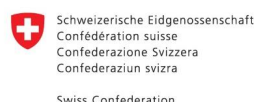


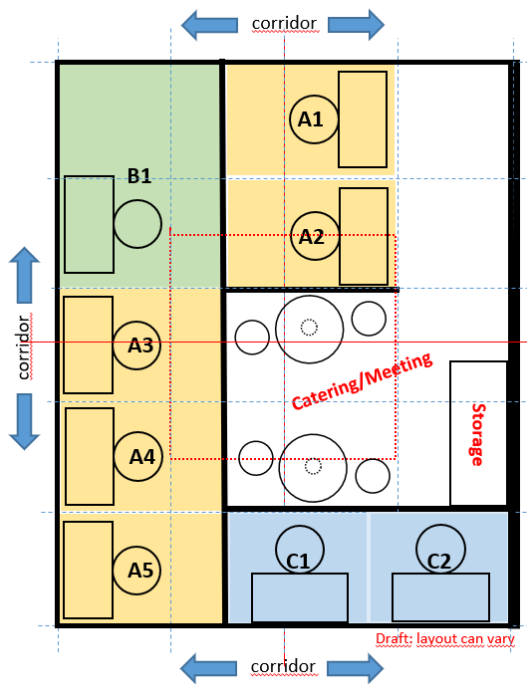
In such a dynamic industry, visibility can also allow Swiss companies to establish new ways of collaboration with similar companies from around the world, a key factor to remaining competitive.

Presences Switzerland (PRS) will organize again as 2018 a spectacle with technology focus as the Swiss Volière. The specific theme for 2019 is not defined yet.

Parallel in the same booth S-GE will showcase Swiss companies from the Swiss industry with their innovations in an exhibition.

Co-Organizers:





Included common services for all co-exhibitors:

- ☞ Push of start-ups to investors
- ☞ SWISS Pavilion exhibitor brochure with individual company portrait
- ☞ online registration at the official exhibitor online catalogue
- ☞ official visit from a Swiss delegation (Ambassador,...)
- ☞ permanent staffed Bar/Welcome desk
- ☞ refreshments in the catering zone (water, coffee, snacks)

Included infrastructure per booth:

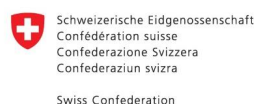
- individual counter desk
- 1 stool
- company logo
- wall for company presentation
- 230 V electrical connection
- 3 entry tickets
- screen: at extra cost

☛ **Please note:** the space of the SWISS Pavilion is limited to a certain number of Swiss and Liechtenstein companies. We will serve the companies according their registration entry.

Timing/Outlook:

- | | | |
|--|--|--|
| <ol style="list-style-type: none"> 1. 24 Feb '19: 2. Mid of Feb '19: 3. March '19: 4. March '19: | <p>Deadline for registration/order</p> <p>Order-Confirmation to all companies</p> <p>Administrative work with co-exhibitors to: hotel, tickets etc.</p> <p>Kick-off meeting with all co-exhibitors</p> <p>Discussing all further steps</p> | <p>Co-Exhibitor</p> <p>S-GE</p> <p>S-GE</p> <p>all</p> |
|--|--|--|

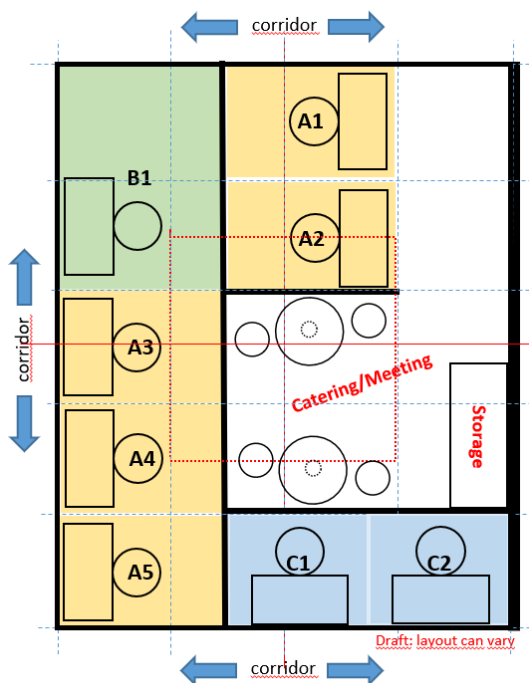
Co-Organizers:



3. Offer

We are pleased that you are interested in our products and gladly submit to you the following offer:

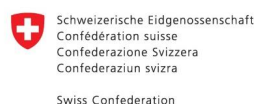
France	Price CHF (excl. VAT)	Delivery Time (weeks)
Marketing Support		
<ul style="list-style-type: none"> ■ Individual booth with common welcome, catering & meeting area 		
<input type="checkbox"/> A1: pre-booked	7'500.00	
<input type="checkbox"/> A2: pre-booked	7'500.00	
<input type="checkbox"/> A3: pre-booked	7'500.00	
<input type="checkbox"/> A4: pre-booked	7'500.00	
<input type="checkbox"/> A5: pre-booked	7'500.00	
<input type="checkbox"/> B1	9'500.00	
<input type="checkbox"/> C1	5'900.00	
<input type="checkbox"/> C2	5'900.00	



Kick-Off Meeting for SWISS Pavilion exhibitors

After the registration deadline we will organize a meeting approx. at March 2019 in Zürich or Bern to define all details with you. We will contact you later.

Co-Organizers:



4. Payment Terms

Payment

50% net direct after order

50% net until mid-April 2019

Cancellation

by S-GE:

If S-GE can't sell all booths to Swiss companies, they take the right to cancel the Swiss Pavilion.

by client:

100% payment for the booth (or the self-cost for S-GE to find a new co-exhibitor if possible).

The Client may not offset counter-claims against the claims of Switzerland Global Enterprise.

Delivery

You will be notified of the delivery date for your project when we receive your order confirmation. This date will depend on local factors and any external suppliers involved. The delivery period does not begin until receipt of down payment.

Validity

Deadline of inscription is 24. of February 2019 (first-come, first served)

Should work exceed the framework set out in this offer, Switzerland Global Enterprise will ask for the written agreement of the ordering party before proceeding.

5. Project Organization

In carrying out this project, Switzerland Global Enterprise will work with the following parties:

Project Management

Switzerland Global Enterprise, Zurich
Beat Kuster

Network Partner

Swiss Business Hub France
Patrice Jacquier

In fulfilling its project, Switzerland Global Enterprise may, under certain circumstances, need to call on services from third parties.

6. Confidentiality

Switzerland Global Enterprise guarantees that it will handle in strict confidence all documents and information received from its clients for the purpose of executing its project.

7. General Terms and Conditions

By signing the order attached to this offer, the undersigned company confirms that it commissions Switzerland Global Enterprise on the terms described in this offer. The undersigned company confirms that it has read and accepted the General Terms and Conditions of Switzerland Global Enterprise, which are published and can be viewed on www.s-ge.com/terms

The undersigned company acknowledges that the aforementioned General Terms and Conditions are an integral part of this project.

Co-Organizers:

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8. Order ➔ **Deadline for registration is February 24., 2019**

Company name _____
 Contact person(s) _____
 Address _____
 ZIP / City _____
 Phone _____ E-Mail _____

We accept the offer and hereby engage S-GE to execute the following project:

➔ please mark <input checked="" type="checkbox"/> with a cross the relevant box	Price CHF (excl. VAT)	
■ Individual booth with common welcome, catering & meeting area		
<input type="checkbox"/> A1: pre-booked	7'500.00	
<input type="checkbox"/> A2: pre-booked	7'500.00	
<input type="checkbox"/> A3: pre-booked	7'500.00	
<input type="checkbox"/> A4: pre-booked	7'500.00	
<input type="checkbox"/> A5: pre-booked	7'500.00	
<input type="checkbox"/> B1	9'500.00	
<input type="checkbox"/> C1	5'900.00	
<input type="checkbox"/> C2	5'900.00	

Timing/Outlook:

- | | | |
|---------------------------|--|--------------|
| 1. 24 Feb '19: | Deadline for registration/order | Co-Exhibitor |
| 2. Mid of Feb '19: | Order-Confirmation to all companies | S-GE |
| 3. March '19: | Administrative work with co-exhibitors to: hotel, tickets etc. | S-GE |
| 4. March '19: | Kick-off meeting with all co-exhibitors | all |
| | Discussing all further steps | |

Place / Date: _____ Authorised signatory(ies): _____

Please sign the enclosed copy and return it to:

Switzerland Global Enterprise
 ExportHelp
 Stampfenbachstrasse 85
 CH-8006 Zurich

T 0844 811 812
 F 0844 811 813
contact@s-ge.com

Co-Organizers:

