

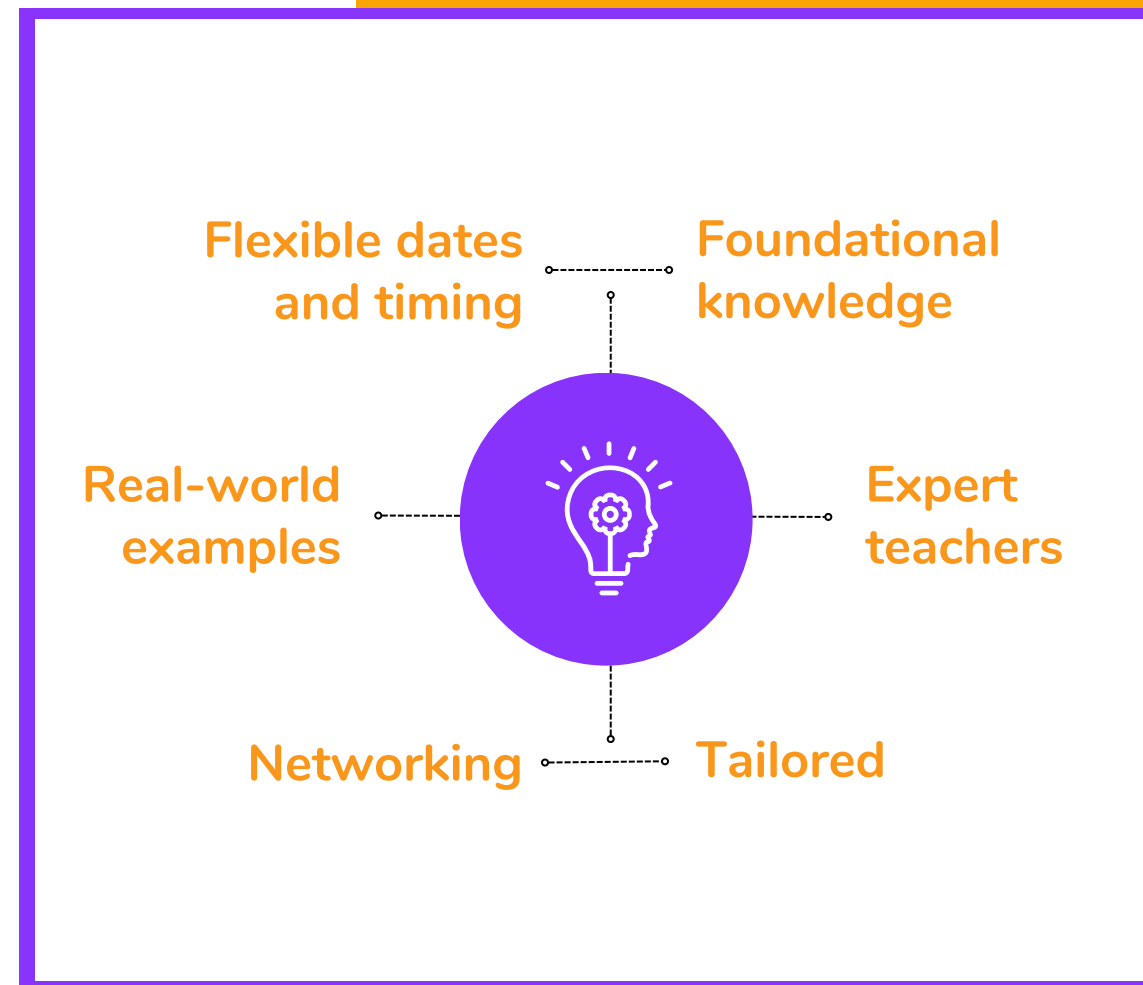


DRONETALKS ACADEMY TRAINING 2023

ON-SITE, IN-PERSON, AND CUSTOMIZABLE
REMOTE OPTIONS AVAILABLE

WHAT TO EXPECT FROM DRONETALKS' TRAINING:

- ✓ Extremely flexible dates and timing
- ✓ Online or remote
- ✓ Tailored to your needs
- ✓ Foundational knowledge
- ✓ Real-world examples
- ✓ Resources and materials provided for continued learning
- ✓ Respected and experienced teachers
- ✓ Relevant topics to support your organization
- ✓ Chance to network
- ✓ Official certificate of completion



SORA TRAINING

What to expect:

- ✓ Two days of intensive training on SORA theory and guidance on how to use it in practice
- ✓ Training level tailored to your needs
- ✓ Access to templates and resources after the training
- ✓ Official certificate of completion

You are:

- ✓ An aviation authority looking to learn how to use SORA to issue operational authorisations
- ✓ A drone company looking to learn more about how you can use SORA for approvals
- ✓ A team of at least five

Highlights:

Extremely flexible

Online or remote

Tailored to your needs

Lorenzo Murzilli as instructor

Two days of instruction with real-world examples

1599 CHF*

PER STUDENT

www.dronetalks.online

What to expect:

- ✓ Two days of intensive training on global regulations
- ✓ Foundational knowledge:
 - Stakeholders (e.g. EASA, FAA)
 - Operations (e.g SORA, FAA D&R, etc.)
 - Regulations (e.g 2019/945/947, 2021/664, 665 and 666 and draft AMC/GM)
 - Standards development
- ✓ We recommend small groups for more engagement with our instructors
- ✓ Dedicated Slack Channel to network and ask follow-up questions

You are:

- ✓ An aviation or drone professional
- ✓ A government or an association employee
- ✓ An enterprise executive
- ✓ A start-up founder or CEO



Highlights:

- Flexible course dates
- Online or remote
- Tailored to your needs
- Chance to network
- Official certificate of completion



or



UAS REGULATORY & SORA TRAINING

When:

26th — 30th of June 2023



Where:

BCN Drone Center

Camí de l'Espinoi s/n. 08180, Moià, Barcelona, Spain

What to expect:

- ✓ Get rapidly up to speed on the latest regulations, including the newly released U-space regulations
- ✓ Gain a quick overview of the differences in regulations between American and European frameworks
- ✓ Leave the training with a strong understanding of how to apply the SORA methodology for your UAS operations

Pricing:

2-day
Regulatory Training

1250_{EUR}

3-day
SORA Training

1550_{EUR}

5-day
Regulatory & SORA
Training

2800_{EUR}



U-SPACE FUNDAMENTALS

What to expect:

- ✔ Six chapters provide participants with a complete understanding of today's U-space fundamentals in the industry. Some highlights include the steps involved in U-space provider certification, an overview of how Switzerland implemented U-space and future regulatory activities.

You are:

- ✔ An aviation or drone professional
- ✔ A government or an association employee
- ✔ An enterprise executive
- ✔ A start-up founder or CEO



Highlights:

- Two-hour online course
- UAS operations regulations
- USSP certification credentials
- New and upcoming regulations
- U-space implementation
- ATC's role

129.99^{CHF}



CUSTOM TRAINING IS AVAILABLE



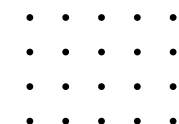
If you have a specific topic that you want your team to better understand, let us know and we'll bring in subject matter experts to deliver compelling insights and knowledge.



Do you require a deeper dive into a specific topic? Let us know because we can design more advanced training modules to support your needs.



Are your customers asking for resources to support them effectively using your solutions? Our team can assist you in creating training materials.



TEACHERS

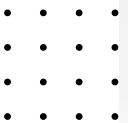


Lorenzo Murzilli

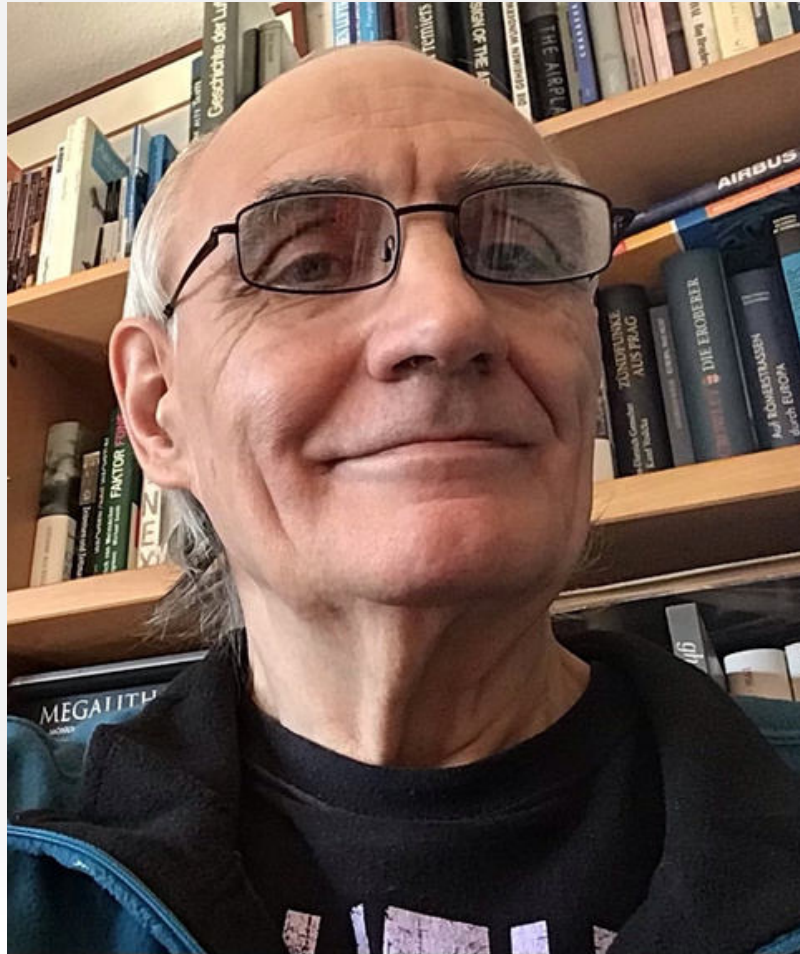
Founder & CEO at Murzilli Consulting

Lorenzo is a graduated aerospace engineer, innovation manager and specialist in aviation, system safety and drones. He is the Founder & CEO at Murzilli Consulting, a digital consulting agency focused on aviation. Leader of the Joint Authorities for Rulemaking on Unmanned Systems WG-SRM, he oversees the work of more than 100 professionals in several task forces developing recommendations for safety and risk management of drones operations worldwide.

Guest lecturer at the Zürich University of Applied Sciences (ZHAW) and the Xihua University, previously with Leonardo, Pilatus Aircraft and the Swiss Federal Office of Civil Aviation, Lorenzo has developed a striking ability to boost innovation in safety-critical environments and enjoys exploring the intersection of safety and disruptive technologies that can advance the human race forward.



TEACHERS

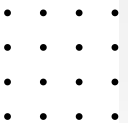


Yves Morier

Retired Principal Advisor at EASA and DGAC

Graduated from the French Civil Aviation Academy (ENAC) as an Air Transport Engineer in 1978. After Military Service, joined in 1979 a DGAC (French CAA) local office in Normandy and in 1986 a Central Office in Paris where he worked on airworthiness codes and implemented the safety research program.

In 1991, joined the Joint Aviation Authorities as Regulation Director. In 2004, joined EASA where he occupied various posts as head of the department and in the last three years as Principal Advisor for new technologies. Retired in 2019. Married, 3 daughters and a grandson.



TEACHERS

Eszter Kovacs

Co-founder & CEO at DroneTalks Group

As an expert in technical innovation in the drone sector, Eszter has contributed to several companies' growth, leading complex implementations and mentoring and advising leaders on strategic planning and operational transformation. In 2020 Eszter successfully led the Global UTM association with 40 + UTM ecosystem leaders through its restructuring for six months. From 2016 - to 2019, Eszter successfully led the GSMA Drone Interest Group, growing it from 10 mobile operator members to nearly 40 finding solutions to leverage cellular connectivity in the aviation environment.

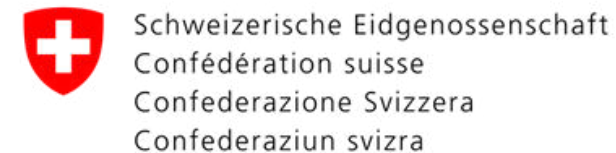
Eszter holds a BA in Military & Safety Engineering from the Hungarian National University of Public Services and is currently attending Boston University's digital leadership studies. She was born in Hungary and resides in Bern, Switzerland.



PHOTOS FROM OUR LATEST TRAININGS



OUR CLIENTS



الهيئة العامة للطيران المدني
GENERAL CIVIL AVIATION AUTHORITY



QUOTES & TESTIMONIALS



"The level of expertise and teaching ability is to be commended."

Enda Walsh

UAS Manager
Irish Aviation Authority



"It is obvious from the beginning that Lorenzo has a vast knowledge about what he is teaching, and he has a good way of passing this knowledge to others in a very clear way."

Daniel Robaina Rapisarda

Flight Supervisor
Air Traffic Laboratory for Advanced Systems (ATLAS)





CONTACT US



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*VAT only applies to Swiss companies.
Invoicing in Euros, GBPs, or USDs is available upon request.