



## TECHNICAL AUDIT

Professional expertise

With its Technical Audit, Sapal offers you a periodic health check and performance assessment for your equipment.

During the audit, our team of experts analyze in detail the mechanical and electrical parts of single machines or complete lines in production conditions. We examine the technical performances, the maintenance of the machine, the reason of the machine stops and their duration.

Together with you, we define the priorities to increase the technical efficiency of the line, so as the organizational efficiency. We evaluate the potential of improvement of your line and give you quoted solutions for the top mistakes, in terms of time or occurrences that could be quickly set up, in order to optimize your production.

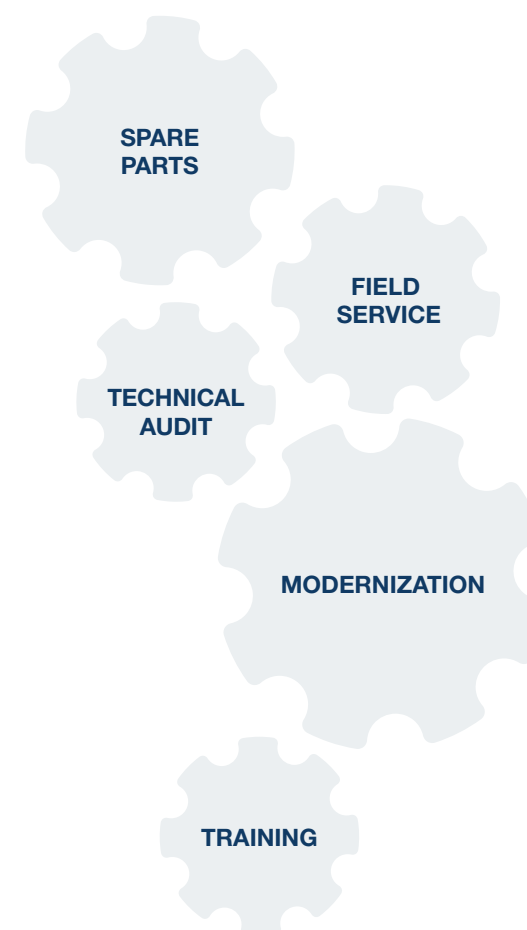
### BENEFITS

- Structured process analysis
- Independent view based on live data
- Audit reports documenting technical & organizational stoppers
- Suggestions for improvement based on ROI
- Interdisciplinary audit team with expert knowledge

By acquiring a packaging machine from Sapal, you gain access to an extensive range of after-sales services.

From a single spare part to complete service packages, tailored to your specific needs, Sapal can assist you in achieving maximum output and minimum downtime.

*Your reliable partner*



## CUSTOMER SERVICES

Choose a reliable partner that shaped the market for more than 110 years.



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## SPARE PARTS

Standard and tailor-made spare parts

Our tailor-made machines and line concepts are linked to a multitude of different spare parts. At Sapal, we can supply spare parts for all types and generations of Sapal and former Kustner machinery all around the world. By using original spare parts from Sapal, you will be insured to have the optimum performance and durability that your wrapping machine can offer.

Sapal guarantee a large stock of standard spare parts and to answer individual requirements, tailor-made parts will be developed for our customers.

### BENEFITS

- Tailored spare parts kits
- Stock availability
- Longer life cycle for the parts and for the machines
- 100% compatible
- Original manufacturer

## MODERNIZATION

Caring for your machine

Even the best packaging machine will only continue to perform at its best if it is well maintained and upgraded regularly. Sapal offers you a comprehensive modernization service in line with state-of-the-art technology for improved performance and high output of your existing machinery.

Our modernization services range from standard technical upgrades to complete machine rebuilds. They are always in line with current safety regulations and draw on cutting-edge technology. We assist you in producing new packaging formats on upgraded machinery and in maintaining your existing line layouts.

Our experts support you on-site and help you to achieve increased durability, higher efficiency and improved availability.

### BENEFITS

- Upgrades for improved performance
- Up-to-date safety features
- Obsolescence management
- Complete refurbishment programs
- Machine rebuilds and overhauls
- Equipment relocation

## FIELD SERVICE

Personal assistance

Sapal offers you a strong combination of global expertise and local presence. Our customer-oriented Field Service is designed to suit your specific needs. We work closely with you to ensure your packaging machines receive the best possible care.

Well-trained engineers and technicians equip your machines with high-quality original parts. They support you in developing the optimal maintenance program for your plant, for instance with a customized Preventive Maintenance Agreement. Our Field Service is rounded out by personalized training with expert instructions, shaped to the individual requirements of your staff. Our strong on-site presence and tailor-made service enable us to support you in reducing your machine downtimes to a minimum.

### BENEFITS

- Optimum on-site support from service technicians
- Long-term expertise for best possible results
- Personalized production support and coaching
- Engineer and operator training on-site
- Training programs
- Preventive maintenance programs