

enabling new business

+ SWITZERLAND
GLOBAL
ENTERPRISE



EXPOMIN 2023

24 – 28 APRIL

SWISS PAVILION & DELEGATION

In cooperation with



CAMARA
CHILENO-SUIZA
DE COMERCIO

Expomin

Largest specialized mining trade fair in South America
17th world exhibition and congress for Latin American mining

24 – 28 April 2023

Santiago, Chile

+45'000 visitors

+1'000 exhibitors

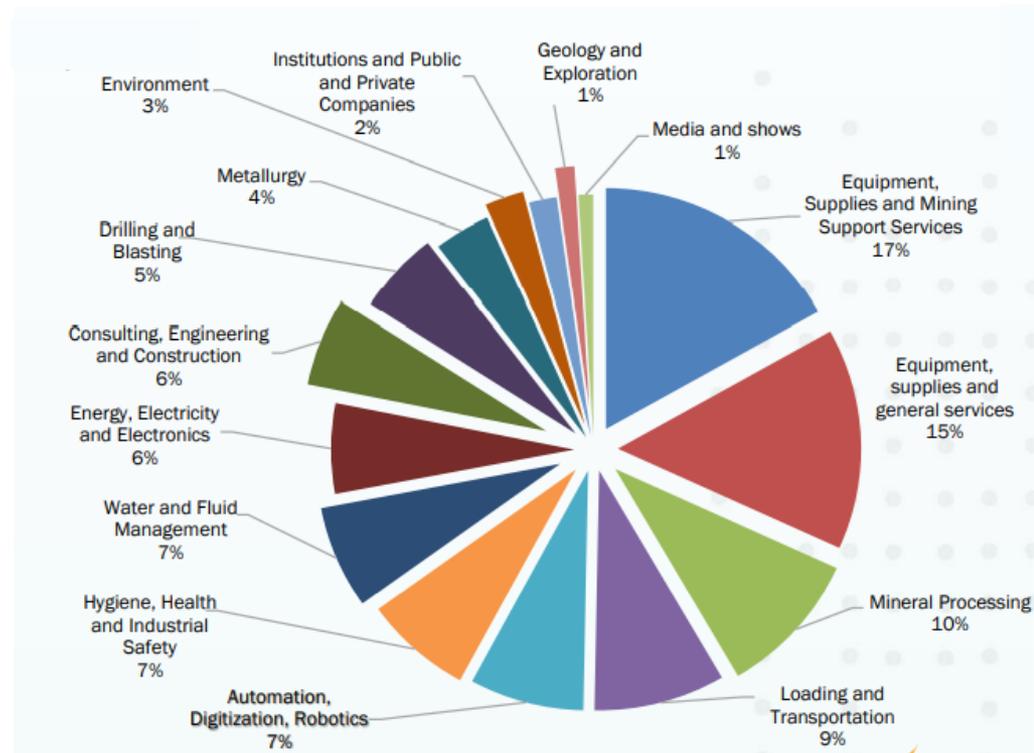
35 exhibiting countries

90'000m2 exhibition space

USD +679mn. in closed
businesses (2021)

www.expomin.cl

Exhibitors Profile



Chile – a world leader in mining

Chile is the biggest producer of copper and counts with the highest share of lithium reserve world-wide. But the Andean country also holds an enormous potential to become a global player in the energy transition given its abundance in solar and wind energy and its clear goal to promote green hydrogen.

The small country of Chile is a mining player of international importance. In 2021, over 200,000 workers employed in the sector generated sales of over USD 35 billion. In addition to copper, where Chile is the clear leader with almost 30% of global production, it also mines lithium, molybdenum, gold, silver, lead, zinc and iron. For Chile, copper is the largest economic sector, representing 9% of its GDP, and 55% of its total exports in 2021.

25%
of the world's lithium
production

Chile's lithium market makes for 50% of the world's reserves, with a production of 26,000 tons in 2021, which represents 25% of world production. It is estimated that by 2030 the demand for this element will grow at an annual rate of 30%, supported mainly by batteries and their use in electric cars.

50%
of world's lithium
reserve

In Chile, the implementation of sustainable technologies is a central theme of climate change policy. Environmental regulations are being strengthened, renewable energies, water management, e-mobility and efficient energy storage are increasingly becoming focal points, and mine operators want to reduce their ecological footprint. Quality-conscious Chile plays a pioneering role and offers Swiss SMEs exciting business opportunities with large order volumes.

5.8 MILLION
Tons of copper annual
production in Chile

During 2020, it updated its Nationally Determined Contribution (NDC), in accordance with the United Nations Framework Convention on Climate Change (UNFCCC), committing to be carbon-neutral by 2050, being the only developing country to do so and one of the few in the world to start processing a Climate Change Framework Law.

35 BILLION
USD annual turnover

Given this enormous potential of inexhaustible sources of clean energy, the state of Chile has developed multisectoral strategies for the incorporation of renewable energies in its energy matrix, development of electromobility and the green hydrogen industry.

Swiss Pavilion location

The Swiss Pavilion is very well located with a minimum of 100m2



Swiss Pavilion services

First class Swiss brand umbrella and solid project know-how by the Swiss-Chilean Chamber of Commerce

Turn Key Offer with overall project management by the Swiss-Chilean Chamber of Commerce including:

- ✓ Inscription and trade fair fees; renting of space
- ✓ Production of stand, furniture and you corporate image at the booth
- ✓ Focused branding strategy: Swiss excellence in Cleantech & Efficiency
- ✓ Top location with open, flexible options for Swiss exhibitors
- ✓ Permanent support services by the team
- ✓ Promotion and communication strategy for the Swiss Pavilion and its companies
- ✓ General services (electricity, Wi-Fi, cleaning, security)
- ✓ Additional support (e.g. design, samples, logistics)

Official program of Expomin

Monday 24	Tuesday 25	Wednesday 26	Thursday 27	Friday 28
	09:30	09:30	09:30	09:30
	PANEL 4. THE FUTURE OF MINING AND ENERGY	PANEL 8. AUTOMATION & DIGITALIZATION	PANEL 12. TECHNOLOGIES FOR A MINING OF THE FUTURE	PANEL 16. CHALLENGES IN AUTONOMY
11:00 Opening	11:00 Break	11:00 Break	11:00 Break	11:00 Break
OPENING CEREMONY: EXHIBITION AND CONGRESS EXPOMIN	11:30	11:30	11:30	11:30
	PANEL 5. GREEN MINING	PANEL 9. TECHNOLOGY OFFER: Germany, Belgium, China, Israel, Switzerland.	PANEL 13. TECHNOLOGY OFFER: Brazil, Canada, Chile, Peru, Taiwan.	<i>PANEL 17. CHALLENGES IN HUMAN CAPITAL</i>
13:00 Break	13:00 Break	13:00 Break	13:00 Break	13:00 Congress Closing
14:00	14:00	14:00	14:00	
PANEL 2. TECHNOLOGY OFFER USA	PANEL 6. PRESENTATION <ul style="list-style-type: none"> • Goldfields • Barrick • Cerro Verde 	PANEL 10. LITHIUM & COBALT	<i>PANEL 14. PRESENTATION</i> <ul style="list-style-type: none"> • CODELCO • ENAMI 	
15:15 Break	15:15 Break	15:15 Break	15:15 Break	
15:45	15:45	15:45	15:45	
<i>PANEL 3. MINING OVERVIEW IN THE REGION</i>	PANEL 7. PRESENTATION <ul style="list-style-type: none"> • Antofagasta Minerals • Sierra Gorda SCM • EcoMetales Limited 	<i>PANEL 11. PRESENTATION</i> <ul style="list-style-type: none"> • BHP • Collahuasi • Teck 	PANEL 15. WATER, ENERGY AND CRITICAL SUPPLIES	
17:00 Closing Day 1	17:30 Closing Day 2	17:30 Closing Day 3	17:00 Break	
			17:30	
			PRESENTATION COPPER 2022	
			18:15 Closing Day 4	

Additional Swiss program

The Expomin program will be enhanced with additional activities organized by the Swiss Business Hub, Swiss Embassy and the Chamber of Commerce exclusively for Swiss companies.

- ✓ Monday, 24 April: Inauguration cocktail of the Swiss Pavilion
- ✓ Wednesday, 26 April: Panel 9 – Technology Offer: Germany, Belgium, China, Israel, Switzerland (technical talk by Swiss expert)
- ✓ Wednesday, 26 April (or Thursday, 27 April): Swiss Cocktail at the Ambassador’s residence, each company will give a 2min. pitch and can invite 5 guests (invitations sent by the Embassy)
- ✓ Friday, 28 April: Networking breakfast in Santiago with the “Mining Committee” comprised of Swiss companies in Chile related to mining and energy
- ✓ Friday, 28 April: Visit to a Chilean mine close to Santiago
- ✓ Scheduling of two business meetings at request (*only for Swiss companies visiting Santiago*)

Offer Business Trip Expomin

OFFER A

- ✓ **2 sides of a pillar (2m2) with a screen** in the Swiss Pavilion incl. turn key offer by the Chamber of Commerce
- ✓ Entrance to the fair (5 days)
- ✓ Participation in the Swiss framework program (slide 8)
- ✓ Transport with a minibus (2x day) between the hotel and the fair

Price: **CHF 4'527 (excl. VAT)**

OFFER B

- ✓ **Company logo** at the Swiss Pavilion incl. turn key offer by the Chamber of Commerce
- ✓ Entrance to the fair (5 days)
- ✓ Participation in the Swiss framework program (slide 8)
- ✓ Transport with a minibus (2x day) between the hotel and the fair

Price: **CHF 1'294 (excl. VAT)**

Incl. all mentioned services above but without flights and not mentioned meals

Accommodation from Sunday, 23 April until Friday 28 April can be booked additionally.